

## Construction firms recruit from diverse markets

by Ashleigh McGinley on Feb 24, 2016



**Mohammed Jindran**, managing director of Overseas Labour Supply.

**Companies looking to recruit new foreign labour are seeking non-traditional markets such as Vietnam, China, Africa and East European countries to source their manpower needs, according to Overseas Labour Supply (OLS).**

Mohammed Jindran, managing director, OLS, said: "Most of our existing clients now ask us to recommend nationals of other countries to be recruited instead of the regular sourcing countries like India, Pakistan, Bangladesh and Nepal."

OLS, a UAE-based recruiting firm, said clients are beginning to come to terms with paying higher salaries for employees from the newer markets in comparison with the salaries being paid to workers from South Asia.

The bare minimum salary for unskilled workers from traditional markets is AED1000 per month. However, workers of the same category from newer markets will receive AED1500 per month.

Employers, particularly in the construction sector, now realise that workers from traditional markets are often less skilled and experienced - and therefore prepared to accept lower salaries.

OLS recommends clients, wishing to recruit sizeable numbers of workers, appoint an Engineer from their company to interview and trade-test workers in a bid to avoid hiring candidates who do not meet the company's standards.

"Irrespective of whichever country we recruit from," says Jindran, "Ols assists all its clients in ensuring only the appropriately qualified and experienced workforce is finally chosen making certain that the projects delivered by the clients are of high quality and completed well on time."

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